



Dallas NAFTA Trade Corridor

Friendship and Cooperation Protocol

- WHEREAS** Since the implementation of the North American Free Trade Agreement on January 1, 1994, U.S. trade with Mexico and Canada has increased and become more efficient; and
- WHEREAS** Mexico is a trusted and committed trading partner to the U.S.; and
- WHEREAS** The primary foreign trade partners of the U.S. include Canada, Mexico, China and Japan and the U.S. has an increasing appetite for high-quality, low-cost goods produced by these principal trade partners; and
- WHEREAS** U.S. trade with foreign countries is projected to significantly increase over the next decade; and
- WHEREAS** U.S. ports are struggling with geographic expansion and congestion issues and the growth of foreign trade over the next decade will intensify those issues; and
- WHEREAS** The City of Dallas is committed to developing the Dallas NAFTA Trade Corridor as a primary means of economic development by achieving a Congressional High Priority Corridor designation and implementing an Agile Port System, a Linear/Foreign/Free Trade Zone, an Inland Port of Pre-Clearance, and a Cargo Airport ; and
- WHEREAS** The Agile Port System is strongly supported by the U.S. Maritime Administration as a means of quickly and efficiently moving trade cargo from a seaport to an inland port; and
- WHEREAS** The City of Dallas supports the North American Free Trade Agreement and the opportunity to expand trade relations with Mexico and Canada; and
- WHEREAS** The City of Dallas wants to preserve and enhance the existing Dallas County infrastructure that serves as a crossroads for trade, including the traditional NAFTA trade route as well as routes that facilitate the flow of goods from Asia; and
- WHEREAS** The City of Dallas is prepared to pursue innovative ideas and partnerships to encourage economic growth in Dallas County via the Dallas NAFTA Trade Corridor, which will benefit the Metroplex as well as the entire State of Texas; and

- WHEREAS** The Agile Port System concept is one that the City of Dallas is assertively exploring with international seaports, including the Port Authority of Manzanillo; and
- WHEREAS** The Port Authority of Manzanillo has a key, geographic location on the Pacific Coast of Mexico in the State of Colima; and
- WHEREAS** The Port Authority of Manzanillo is positioning itself as Mexico's gateway to the Pacific and handles more containers than any other port in Mexico; and
- WHEREAS** The Port Authority of Manzanillo is a multi-purpose port that handles all types of cargo and includes a specialized container terminal equipped with post-panamax cranes; and
- WHEREAS** The Port Authority of Manzanillo has approached the City of Dallas regarding the potential opportunities available to each if a trade relationship is pursued; and
- WHEREAS** The Port Authority of Manzanillo supports an innovative partnership that will expand trade opportunities with the State of Texas and the City of Dallas; and
- WHEREAS** The City of Dallas and Port Authority of Manzanillo have assembled to develop a strategy to implement an innovative trade partnership.

NOW, THEREFORE, BE IT RESOLVED THIS 26th DAY OF AUGUST, 2005 BY THE UNDERSIGNED PARTIES:

- THAT** The City of Dallas and the Port Authority of Manzanillo are committed to exploring and developing an innovative trade relationship centered around the movement of containers from the Port of Manzanillo to destinations throughout the U.S., using the City of Dallas and the Dallas NAFTA Trade Corridor as a primary point of entry into the United States.
- THAT** This trade agreement shall not be limited to the undersigned parties, and each party is encouraged to expand this agreement to include other interested and supportive entities.
- THAT** No monetary contribution is required from the undersigned parties.
- THAT** There should be regular contact among the undersigned parties, either through meetings or telephone conference calls.
- THAT** The City of Dallas and the Port Authority of Manzanillo have officially expressed their intent to create a valuable trade relationship, and that actions pursuant to this agreement shall commence immediately.

SIGNATURE PAGE


THIS FRIENDSHIP AND COOPERATION PROTOCOL IS AGREED TO BY THE FOLLOWING INVESTED PARTIES ON THIS, THE 20th DAY OF AUGUST, 2005.



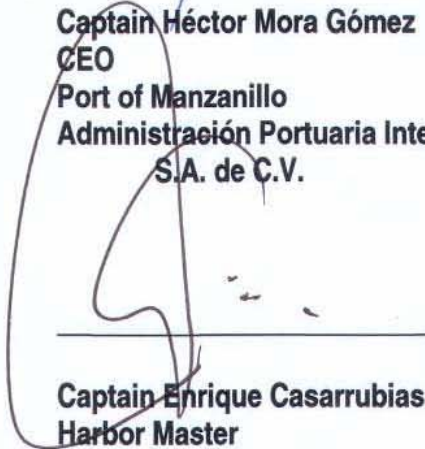
Bill Blaydes
Chairman, Dallas NAFTA Trade Corridor
Dallas Councilmember
City of Dallas, Texas



Steve Salazar
Dallas Councilmember
City of Dallas, Texas



Captain Héctor Mora Gómez
CEO
Port of Manzanillo
Administración Portuaria Integral de Manzanillo
S.A. de C.V.



Captain Enrique Casarrubias García
Harbor Master
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